Resources and Geopolitics

Professor Paul Stevens

Distinguished Fellow, Chatham House Professor Emeritus, University of Dundee Distinguished Fellow, Institute of Energy Economics, Japan

Second Round Table for studying the energy situation Tokyo 29th September



Presentation outline (1)

• Questions 1 - 3

- Q 1. How do we forecast future changes in supply and demand and consider long-term price trends from a long-term perspective stretching out to 2050 for crude oil, gas, and coal? What are the important factors in this respect? (I will focus mainly oil and gas)
- Q 2. What are the factors that determine the structural geopolitical changes over the long-term?
- Q 3. What are our views of the geopolitical structural changes in the Middle East? How do they affect Japan's energy security?

Problems forecasting long term energy markets

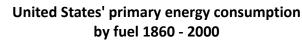
- Simultaneity problem
 - Price = f(S, D); Demand = f(price); Supply = f (price)
- Value of forecasting to 2050? Role of discontinuities
 - Trends, bends in trends, discontinuities
 - Best option to consider the journey, not the end point

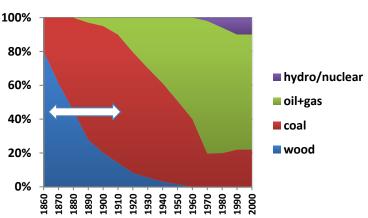
Presentation outline (2)

- My main narrative: There is a coming "energy transition"
- Transition underestimated by the "energy establishment"
- Within this narrative I will focus on a few specific issues if only to illustrate complexities.
 - Three technical economic issues
 - Is long term oil demand being over stated?
 - Prospects for oil supply
 - What is the future of LNG markets?
 - Two geopolitical issues
 - The potential for a renewal of the "cold war"?
 - Potential serious instability in the MENA region notably Saudi Arabia?

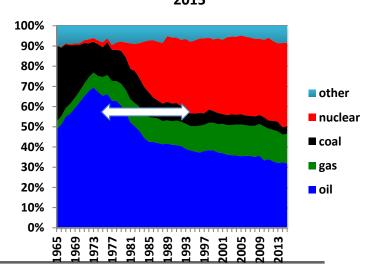
What is an "energy transition"?

- An economy switches from one major source of energy to another
- Many lessons from history
 - For example: US 1865-1910; France 1974-90
- An "energy transition" has trigger(s) and reinforcing factors. Key to the process is technical change
- Current "energy transition" is from hydrocarbon molecules to electrons





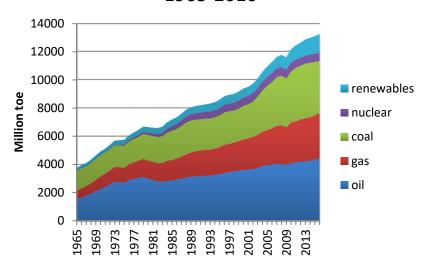
France primary energy consumption 1965-2015



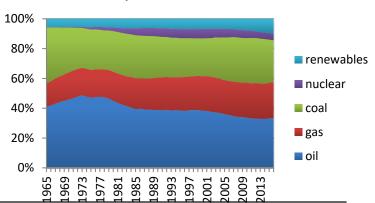
The current energy transition

- The main trigger is climate change, Paris and COP21 and the need to decarbonize
- Reinforcing factors:
 - Falling costs of renewables
 - The rise of electric vehicles

Global primary energy consumption 1965-2016



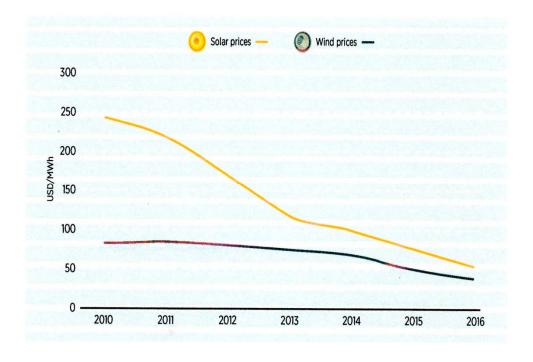
Global primary energy consumption 1965-2016



Reinforcing factors?: Falling cost of renewables

Average auction price 2010-16 (Irena)

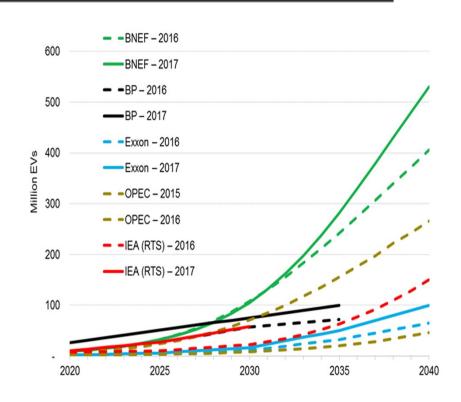
• Already started and accelerating



Reinforcing factors?: Electric vehicles (EVs)

- Being underestimated in many "energy establishment" forecasts
- EVs tick all the right boxes

 - Security of supply Climate change (given renewables)
 - Potential storage for renewable intermittency
- Clear policies to phase out Internal Combustion Engines (ICEs): France, UK, China, Automobile companies



Graph collated by Dan Quiggin, Chatham House

Current "energy transition" underestimated by the "energy establishment": All very much 'business as usual'

Annex

2017 Energy Outlook

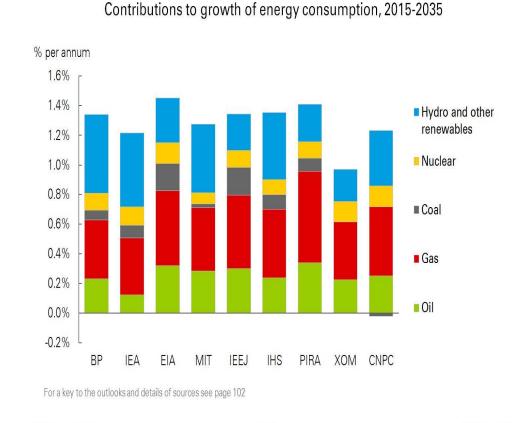
Comparison with other energy outlooks



Why are they ignoring it?

Strong vested interests

- IEA's original agenda
- Safety in numbers
- International Oil Companies (IOCs) face shareholders



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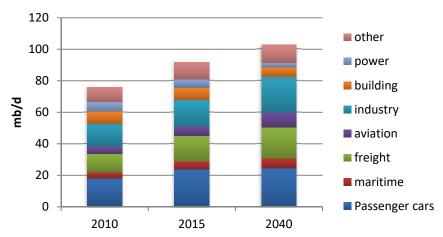
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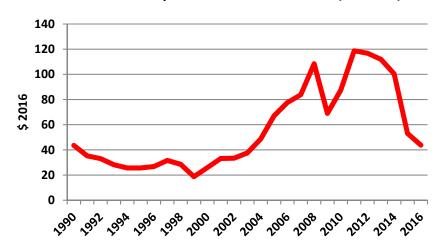
Technical economic issues: Is long term oil demand being overstated?

- "Energy establishment" typically insists on growing oil demand
- Underestimates long term lagged impact of higher prices: same as the early 1980s
 - High prices 2004-2014
 - "OECD disease" ...

IEA estimates of oil consumption 2010-2040

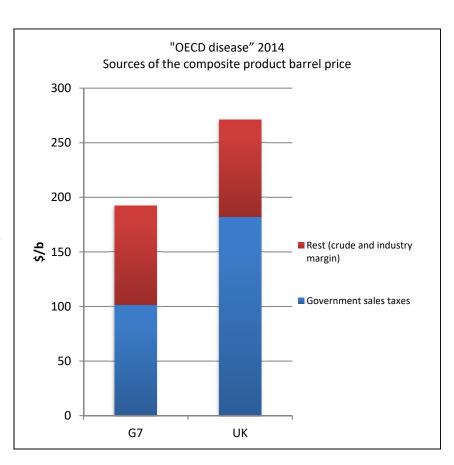


Oil prices 2000-2016 (Brent)



Technical economic issues: Which oil prices matter? Product prices are the key to consumption

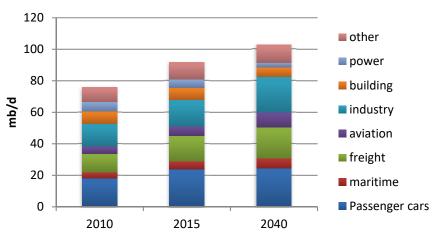
- "OECD disease"?
 - Large tax base; inelastic demand = high tax rates; low collection costs
 - Price reforms to move to border prices and collect revenue
- Already started outside the OECD— India 2002, China 2009, and many others
- Makes future crude oil prices less relevant, especially if they are lower – consumer governments will capture the gain



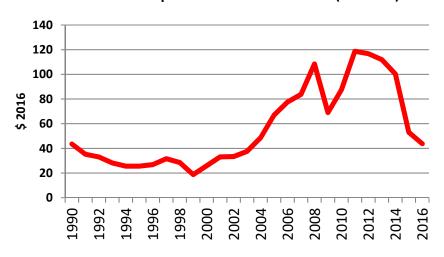
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 - High prices 2004-2014
 - "OECD disease"
- Technology increasing efficiency
 - EVs already discussed
 - Automation
 - Big data revolution
- But it takes time to change energy the appliance stock

IEA estimates of oil consumption 2010-2040

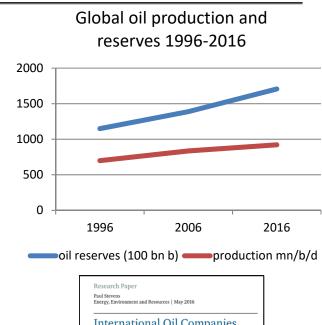


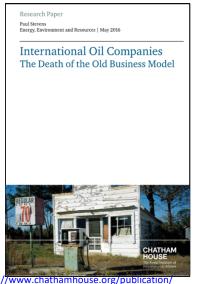
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Technical economic issues: Prospects for oil supply

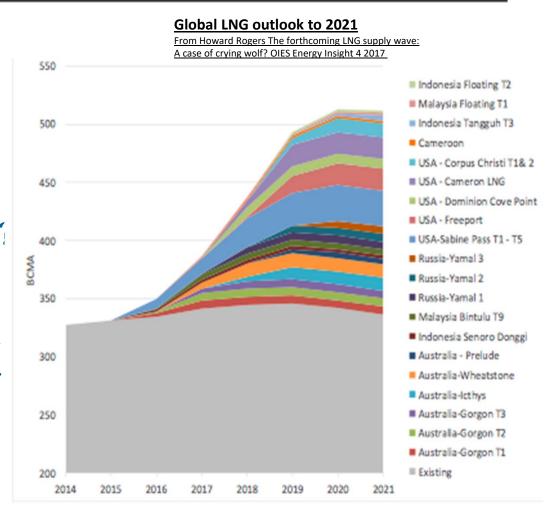
- Supply side "Peak oil" is dead. There is plenty of oil
- Partially thanks to the "shale technology revolution"
 - But the spread of the revolution faces barriers outside of the USA
 - 17 characteristics that explain the success in the USA
- There is the issue of upstream investment
 - IOCs face major problems
 - National oil companies short of funds





Technical economic issues: What is the future of LNG markets?

- Impending LNG glut
- BUT ending Qatar's moratorium (April)creates huge future investment uncertainty in new LNG
 - Who would bet against Qatar?
 - Break even \$2\$5.2/mnbtu. U.S. Henry
 Hub (2015 \$2.60) +\$4-5.
 Non U.S. \$9-12
- An impending LNG supply crunch post 2020?



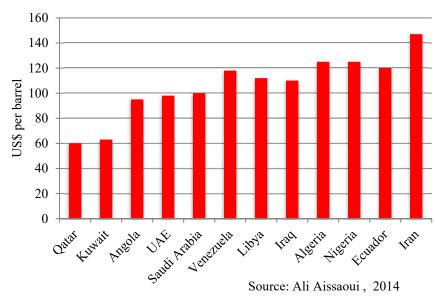
Geopolitical issues: The potential for a renewal of the "cold war"?

- "Trumpian uncertainty"
- "Cold war" created patrons and client states most obviously in MENA = war by proxy
- China and concerns over security of oil supplies
- General incentive for energy "selfsufficiency" promotes energy supply

Geopolitical issues: Serious instability in the Middle East?

- Region already very unstable
 - Back to 1918
- There is the possibility of more instability
 - Growing economic discontent in MENA region
 - Failure of the "Arab Uprisings" of 2011 causes not gone away!
 - "Trumpian uncertainty" and Iran
- More instability means a new geopolitically driven oil price shock
 - consumer governments likely to argue "enough is enough", let's move away from oil
 - A reinforcing factor for the "energy transition"





Geopolitical issues: Serious potential instability in in Saudi Arabia?

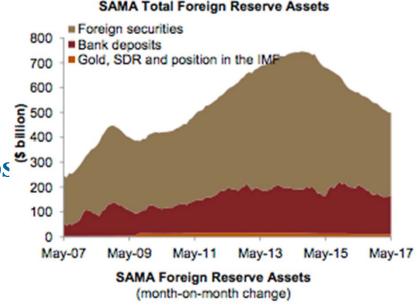
Domestic economy

Running low on funds?

Poor employment prospectsFailure to diversify: no "perestroika" (economic liberalization) without "glasnos (political liberalization)



- Religious pressure
 - Militant Sunni Islamist
 - Domestic Shi'a unrest: Awamiya



Main messages

- Not enough attention given to a coming energy transition which is happening and will accelerate
- Future oil demand being overstated
- Future oil supply not a problem eventually
- Future for LNG uncertain
- Middle East presents serious threats to oil supply and prices
- The prospects for Saudi Arabia are very uncertain



THANK YOU FOR YOUR ATTENTION

pstevens@chathamhouse.org